



**Office of
General Services**

KATHY HOCHUL
Governor

JEANETTE M. MOY
Commissioner

CERTIFICATE OF BID OPENING

This is to certify that I have been duly authorized to open bids, that competitive bids were solicited and on October 30, 2023 at 2:15 p.m. I opened solicitation IFB #2733 in the OGS Financial Administration Office for providing

**WAREHOUSING & DISTRIBUTION (DELIVERY) SERVICES OF USDA
DONATED FOOD COMMODITIES REGION G – COUNTIES OF:
DUTCHESS, ORANGE, PUTNAM, ROCKLAND, SULLIVAN, ULSTER, AND
WESTCHESTER**

All timely responses received are included in the tabulation. See attached.

Kelly Jones

Authorized Individual (Signature)

Jill Jones

Witness (Signature)

VENDOR	COST
Karr Cold Storage	\$1,147,900
Hall Street Storage, LLC DBA Hall Street 3PL	\$1,705,000.00
Foodco Distributors, Inc	\$1,024,000.00

ATTACHMENT 1 - BID PROPOSAL FORM

NYS Office of General Services
Financial Administration
32nd FL - Corning Tower, Empire State Plaza
Albany, NY 12242

CONTRACT NO. _____
(to be completed by agency)

Contractor's Name Karr Cold Storage

NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region G – for the Counties of Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, and Westchester in accordance with the specifications in this IFB for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (Refer to Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>/Month</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
1) 1 to 99	4,500	X	\$ <u>15.00</u> /case	X	10	= \$ <u>675,000</u> $\frac{1}{10}$	
2) 100 to 199	1,600	X	\$ <u>12.00</u> /case	X	10	= \$ <u>192,000</u> $\frac{1}{10}$	
3) 200+ cases	2,800	X	\$ <u>10.00</u> /case	X	10	= \$ <u>280,000</u> $\frac{1}{10}$	
Total est. # of cases /mo = 8,900							
SUBTOTAL							= \$ <u>1,147,000</u> $\frac{1}{10}$

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - Refer to Section 4.4 - Price)

Estimated 200 cases /mo (x) \$ 2.25 /case = \$ 450 -/mo (x) 2 months

Total = \$ 900 $\frac{1}{2}$

GRAND TOTAL ANNUAL BID (A + B) = \$ 1,147,900 $\frac{1}{10}$

Early payment discounts offered _____ % / _____ days after receipt of proper invoice

_____ % / _____ days after receipt of proper invoice

10/25/23
DATE

[Signature]
SIGNATURE

Samuel Deutsch
PRINT NAME / TITLE

* See Section 3.3 - Price
** Estimates are for bid evaluation purposes only.
*** The food distribution program is based on 10 months per year.

IFB #2733 - Warehousing and Distribution Services
Region G – Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, and Westchester

ATTACHMENT 1 - BID PROPOSAL FORM

NYS Office of General Services
Financial Administration
32nd FL - Corning Tower, Empire State Plaza
Albany, NY 12242

CONTRACT NO. _____
(to be completed by agency)

Contractor's Name HALL STREET STORAGE LLC DBA HALL STREET 3PL

NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region G – for the Counties of Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, and Westchester in accordance with the specifications in this IFB for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (Refer to Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
1) 1 to 99	4,500	X	\$ <u>17</u> /case	X	10	= \$ <u>765,000</u>
2) 100 to 199	1,600	X	\$ <u>20</u> /case	X	10	= \$ <u>320,000</u>
3) 200+ cases	2,800	X	\$ <u>22</u> /case	X	10	= \$ <u>616,000</u>

Total est. # of cases /mo = 8,900

SUBTOTAL = \$ 1,701,000

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - Refer to Section 4.4 - Price)

Estimated 200 cases /mo (x) \$ 10 /case = \$ 2,000 /mo (x) 2 months

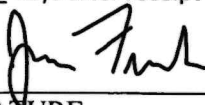
Total = \$ 4,000

GRAND TOTAL ANNUAL BID (A + B) = \$ 1,705,000

Early payment discounts offered 0 % / days after receipt of proper invoice

0 % / days after receipt of proper invoice

10/27/23
DATE


SIGNATURE

Jeremy Frenkel
PRINT NAME / TITLE

* See Section 3.3 - Price
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ATTACHMENT 1 - BID PROPOSAL FORM

NYS Office of General Services
Financial Administration
32nd FL - Corning Tower, Empire State Plaza
Albany, NY 12242

CONTRACT NO. 2733
(to be completed by agency)

Contractor's Name Foodco Distributors, Inc.

NOTE: This Bid Proposal Form must be completed and signed and submitted with (1) Original.

The above Contractor Agrees to provide all warehousing, storage, handling and delivery of USDA Food commodities in Region G - for the Counties of Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, and Westchester in accordance with the specifications in this IFB for the prices bid below:

Item A: Cost per case for received, stored and delivered commodities (Refer to Section 4.4 - Price):

<u>*# of Cases</u>	<u>**Est. #of Cases</u>	<u>X</u>	<u>\$ Amount/case</u>	<u>X</u>	<u>***# of months</u>	<u>Total</u>
1) 1 to 99	4,500	X	\$ <u>11.50</u> /case	X	10	= \$ <u>517,500</u>
2) 100 to 199	1,600	X	\$ <u>11.50</u> /case	X	10	= \$ <u>184,000</u>
3) 200+ cases	2,800	X	\$ <u>11.50</u> /case	X	10	= \$ <u>322,000</u>

Total est. # of cases /mo = 8,900

SUBTOTAL = \$ 1,023,500

Item B: Monthly Storage Cost per Case (for items exceeding 60 days - Refer to Section 4.4 - Price)

Estimated 200 cases /mo (x) \$ 1.25 /case = \$ 250 /mo (x) 2 months

Total = \$ 500

GRAND TOTAL ANNUAL BID (A + B) = \$ 1,024,000

Early payment discounts offered _____ % / _____ days after receipt of proper invoice

_____ % / _____ days after receipt of proper invoice

10/23/2023
DATE

SIGNATURE

Shlomo Bistrizky / Treasurer
PRINT NAME / TITLE

* See Section 3.3 - Price

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*** The food distribution program is based on 10 months per year.